



**RHL Appraisal Limited**  
**Member of RHL International Group**

**RHL International Group** | 永利行國際集團 is one of the longest established professional consultancy group in Asia and offer professional services on Corporate Valuation & Advisory, Real Estate Solutions & General Practices Surveying, and Integrated Client Solutions. Francis Lau & Co., (Surveyors) Ltd, established since 1972, is also our group member. We have a strong team of registered professional surveyors, financial analysts, valuers, accountants, and other professionals.

**We invite talent like yourself to join us and grow together with our team :-**

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## Business Development Manager – Mainland China Team

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### **Responsibilities**

- Identify and pursue new business opportunities to reach new clients in particularly from Mainland China
- Build and maintain strong contacts with clients
- Collect and provide market intelligence on competitive analysis, customer feedback, trends opportunities for top managements strategic decisions
- Prepare and compile service proposals, tenders for directors' approval and follow up the submission works
- Work with directors to create and carry out business plans that align with company goals and drive the growth of professional services business

### **Requirements**

- Ability to maintain a good network with the business counterparts and government bodies in Mainland China
- Familiar with Mainland China and Asian property markets
- Good understanding of the real estate market, business culture, political and economic environment in Mainland China
- Hands on experience in conducting research, writing in-depth reports and analyzing framework on real estate industry in Mainland China
- Bachelor degree or above in Real Estate / Business / Surveying / Property Management / Economics or other related disciplines is an advantage
- At least 5 years of experience in business development in Mainland China
- Strong work ethic, detail orientation and a passion for excellence
- Native in Putonghua speaker. Fluent in English and Cantonese is an advantage
- High proficiency in Microsoft Office and Chinese word processing
- Willing to frequent travel

Salary and benefits will commensurate with experience and qualifications. We offer attractive remuneration package to appropriate candidate. Please send a full resume with contact telephone number, date of availability and expected salary to Ms Iris Wong via e-mail at [hr@rhl-int.com](mailto:hr@rhl-int.com)

Please note that only short listed candidates will be notified. Data from employment applications will be kept confidential and used only for the purpose of recruitment. We will retain the applications for a maximum of 6 months for future suitable openings.